Consolidated Financial Statements Year Ended June 30, 2020

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Tel: 212-371-4446 Fax: 212-371-9374 www.bdo.com

## Independent Auditor's Report

The Board of Directors myAgro Farms and Subsidiaries New York, New York

We have audited the accompanying consolidated financial statements of myAgro Farms and Subsidiaries, which comprise the consolidated statement of financial position as of June 30, 2020, and the related statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the consolidated financial statements.

#### Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

BDO USA, LLP, a Delaware limited liability partnership, is the U.S. member of BDO International Limited, a UK company limited by guarantee, and forms part of the international BDO network of independent member firms.



### Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of myAgro Farms and Subsidiaries as of June 30, 2020, and the changes in its net assets and its cash flows for the year then ended, in accordance with accounting principles generally accepted in the United States of America.

#### Report on Summarized Comparative Information

We have previously audited myAgro Farms and Subsidiaries 2019 financial statements, and our report dated May 6, 2020 expressed an unmodified opinion on those audited consolidated financial statements. In our opinion, the summarized comparative information presented herein for the year ended June 30, 2019 is consistent, in all material respects, with the audited consolidated financial statements from which it has been derived.

BDO USA, LIP

April 9, 2021

# Consolidated Statement of Financial Position (with comparative totals for 2019)

June 30,	2020	2019
Assets		2017
Current Assets Cash and cash equivalents (Note 3) Accounts receivable, net (Notes 3 and 5) Employee advances Inventory (Note 3) Prepaid expenses	\$ 5,595,911 2,932,246 54,947 442,952 66,716	\$ 6,083,919 835,748 50,104 362,617 31,298
Total Current Assets	9,092,772	7,363,686
Fixed Assets, Net (Notes 3 and 6)	260,569	264,311
Security Deposits	49,726	36,132
Total Assets	\$ 9,403,067	\$ 7,664,129
Liabilities and Net Assets		
Current Liabilities Accounts payable and accrued expenses Notes payable (Notes 7 and 8) Accrued payroll and other liabilities	\$ 611,081 3,350,000 493,428	\$ 851,725 1,350,000 191,841
Total Current Liabilities	4,454,509	2,393,566
Loan Payable - Paycheck Protection Program (Note 8)	209,000	-
Commitments and Contingencies (Notes 3, 7, 8, 9, 10, 13 and 14)		
Net Assets Without donor restrictions With donor restrictions (Note 12)	4,253,042 486,516	2,586,089 2,684,474
Total Net Assets	4,739,558	5,270,563
Total Liabilities and Net Assets	\$ 9,403,067	\$ 7,664,129

# Consolidated Statement of Activities (with comparative totals for 2019)

Year ended June 30,

				_	
Restrictio	ons	Restrictions	202	0	2019
\$ 4,268,0	)45 \$	3,234,851	\$ 7,502,89	6 \$	5 10,572,165
3,435,1	80	-	3,435,18	0	1,785,346
3,029,8	389	-	3,029,88	9	345,966
105,8	380	-	105,88	0	58,612
198,4	195	-	198,49	5	130,195
(3,4	172)	-	(3,47	2)	-
6,4	173	-	6,47	3	2,756
5,432,8	309	(5,432,809)		-	-
16,473,2	299	(2,197,958)	14,275,34	1	12,895,040
12,948,5	510	-	12,948,51	0	8,715,646
1,058,3	328	-			804,230
599,5	530	-	599,53	0	387,622
14,606,3	868	-	14,606,36	8	9,907,498
1,866,9	931	(2,197,958)	(331,02	7)	2,987,542
	-	-		-	300,000
					,
(199,9	978)	-	(199,97	8)	194,196
(199,9	978)	-	(199,97	8)	494,196
1,666,9	953	(2,197,958)	(531,00	5)	3,481,738
2,586,0	)89	2,684,474	5,270,56	3	1,788,825
\$ 4,253.0	)42 Š		\$ 4,739.55	8 9	5,270,563
	Dor Restriction \$ 4,268,0 3,435,1 3,029,8 105,8 198,4 (3,4 6,4 5,432,8 16,473,2 12,948,5 1,058,3 599,5 14,606,3 1,866,9 (199,9 1,666,9 2,586,0	3,435,180 3,029,889 105,880 198,495 (3,472) 6,473 5,432,809 16,473,299 12,948,510 1,058,328 599,530 14,606,368 1,866,931 - (199,978) 1,666,953 2,586,089	Donor Restrictions         With Donor Restrictions           \$ 4,268,045         \$ 3,234,851           3,435,180         -           3,029,889         -           105,880         -           198,495         -           (3,472)         -           6,473         -           5,432,809         (5,432,809)           16,473,299         (2,197,958)           12,948,510         -           1,058,328         -           599,530         -           14,606,368         -           1,866,931         (2,197,958)           -         -           (199,978)         -           1,666,953         (2,197,958)           2,586,089         2,684,474	Donor Restrictions         With Donor Restrictions         202           \$ 4,268,045         \$ 3,234,851         \$ 7,502,89 3,435,180         -         3,435,18 3,029,889         -         3,029,889           3,05,880         -         105,880         -         105,888           105,880         -         105,888         -         198,495           (3,472)         -         (3,47         -         6,47           5,432,809         (5,432,809)         -         -         -           16,473,299         (2,197,958)         14,275,34         -         -           12,948,510         -         12,948,514         -         599,530         -         599,533           14,606,368         -         14,606,368         -         14,606,368         -         -           (199,978)         -         (199,977         -         -         -         -           (199,978)         -         (199,978)         -         (199,977         -         -           1,666,953         (2,197,958)         (531,000         2,586,089         2,684,474         5,270,56	Donor RestrictionsWith Donor Restrictions2020\$ 4,268,045\$ 3,234,851\$ 7,502,896\$3,435,180-3,435,180-3,029,889-3,029,889-105,880-105,880-198,495-198,495(3,472)-(3,472)6,473-6,4735,432,809(5,432,809)-16,473,299(2,197,958)14,275,34112,948,510-1,058,328599,530-599,53014,606,368-14,606,3681,866,931(2,197,958)(331,027)(199,978)-(199,978)(199,978)-(199,978)1,666,953(2,197,958)(531,005)2,586,0892,684,4745,270,563

# Consolidated Statement of Functional Expenses (with comparative totals for 2019)

Year ended June 30,

			Support Services		_	
	Program Services	Management and General	Fundraising	Total Supporting Services	2020	2019
Salaries Payroll taxes and benefits	\$ 3,371,275 789,814	\$    666,144 49,939	\$ 497,888 9 47,499	\$   1,164,032 97,438	\$ 4,535,307 887,252	\$ 3,385,123 605,166
Total Personnel Expenses	4,161,089	716,083	545,387	1,261,470	5,422,559	3,990,289
Advertising Bank charges Computers and hardware Cost of goods sold Fuel Insurance Interest Internet and telecommunication Maintenance Office expenses Professional fees Program expenses Bent and utilities	255,199 93,834 - 3,752,006 359,924 65,267 73,631 441,702 127,566 219,451 936,485 1,331,100 245 602	6,735 17,775 - 17,007 - 723 - 26,829 68,251 - 82,774		- 6,735 17,775 - 17,007 - 723 - 26,829 68,251 - - 82,774	255,199 100,569 17,775 3,752,006 359,924 82,274 73,631 442,425 127,566 246,280 1,004,736 1,331,100 328 376	119,816 61,531 11,328 1,760,169 340,330 28,661 24,236 333,696 119,253 205,030 848,625 950,138 279 444
Rent and utilities Software and subscriptions Taxes and fees Transportation Travel	245,602 73,368 93,172 39,261 531,032	82,774 65,807 3,800 - 52,544	- 17,151 - - - - - - - - - - - - - - - - - -	82,774 82,958 3,800 - - 89,536	328,376 156,326 96,972 39,261 620,568	229,444 100,562 55,942 29,309 559,696
Total Other Expenses Depreciation and amortization	<u>8,638,600</u> 148,821	342,245	54,143	396,388	<u>9,034,988</u> 148,821	<u>5,777,766</u> 139,443
Total Expenses	\$ 12,948,510	\$ 1,058,328	\$ 599,530	\$ 1,657,858	\$14,606,368	\$ 9,907,498

# Consolidated Statement of Cash Flows (with comparative totals for 2019)

	2020	2019
Cash Flows from Operating Activities		
Change in net assets	\$ (531,005)	\$ 3,481,738
Adjustments to reconcile change in net assets to net cash	,	
provided by (used in) operating activities:		
Depreciation and amortization	148,821	139,443
Loss on disposal of fixed assets	3,472	-
Forgiveness of debt	-	(300,000)
Decrease (increase) in:	(2.006.409)	1 254 542
Accounts receivable	(2,096,498)	1,254,562
Employee advances Inventory	(4,843) (80,335)	8,408 (268,656)
Prepaid expenses	(35,418)	(208,050) (5,752)
Security deposits	(13,594)	(9,794)
Increase (decrease) in:	(13,377)	(7,774)
Accounts payable and accrued expenses	(240,644)	429,562
Accrued payroll and other liabilities	301,587	6,176
Net Cash Provided by (Used in) Operating Activities	(2,548,457)	4,735,687
		, ,
Cash Flows from Investing Activities	(440 554)	(115 052)
Purchases of fixed assets	(148,551)	(115,953)
Net Cash Used in Investing Activities	(148,551)	(115,953)
Cash Flows from Financing Activities		
Proceeds from notes payable	3,559,000	1,350,000
Principal payments on notes payable	(1,350,000)	(850,000)
Net Cash Provided by Financing Activities	2,209,000	500,000
Net Increase (Decrease) in Cash and Cash Equivalents	(488,008)	5,119,734
Cash and Cash Equivalents, beginning of year	6,083,919	964,185
Cash and Cash Equivalents, end of year	\$ 5,595,911	\$ 6,083,919
Supplemental Information		
Cash paid for interest	\$ 73,631	\$ 17,063

## 1. Nature of Organization

MyAgro Farms is a California not-for-profit organization that was incorporated in March 2012 and is registered to operate in its program countries. Currently, the primary countries of operations are Senegal, Mali and Tanzania. The mission of myAgro Farms is to move small-scale farmers out of poverty. MyAgro Farms achieves this mission by helping farmers using a mobile network layaway system to purchase agricultural inputs and by providing technical training to help increase their harvests.

# 2. Principles of Consolidation

The consolidated financial statements include myAgro Farms and Subsidiaries that are required to be consolidated and are related through shared management and directors. For the year ended June 30, 2020, myAgro Farms and Subsidiaries include myAgro Farms (United States), myAgro Farms Senegal, myAgro Farms Mali and myAgro Farms Tanzania (collectively, the Organization). All significant intercompany transactions are eliminated in consolidation.

# 3. Summary of Significant Accounting Policies

### Basis of Accounting

The Organization maintains its accounting records and prepares its consolidated financial statements on the accrual basis of accounting, whereby unconditional support is recognized when received, revenue is recognized when earned and expenses are recognized when incurred.

#### **Basis of Presentation**

The consolidated financial statements have been prepared on an accrual basis in accordance with accounting principles generally accepted in the United States (U.S. GAAP). In the consolidated statement of financial position, assets are presented in order of liquidity or conversion to cash, and liabilities are presented according to their maturity resulting in the use of cash.

#### Financial Statement Presentation

The classification of a not-for-profit organization's net assets and its support, revenue and expenses is based on the existence or absence of donor-imposed restrictions. It requires that the amounts for each of two classes of net assets—with and without donor restrictions—be displayed in a statement of financial position and that the amounts of change in each of those classes of net assets be displayed in a statement of activities.

Income from investment gains and losses, including unrealized gains and losses, dividends, interest and other investment income, net of direct internal and external investment expenses, should be reported as increases (or decreases) in net assets without donor restrictions, unless the use of the income received is limited by donor-imposed restrictions.

These classes are defined as follows:

Without Donor Restrictions - This class consists of net assets that are available for use at the discretion of the Board of Directors and/or management for general operating purposes. These amounts are not subject to donor-imposed stipulations.

With Donor Restrictions - This class consists of net assets whose use is limited by donor-imposed, time and/or purpose restrictions. The Organization reports gifts of cash and other assets as revenue with donor restrictions if they are received with donor stipulations that limit the use of the donated assets. Donor-restricted contributions whose restrictions are met in the same reporting period are reported as support without donor restrictions. When a donor restriction expires—that is, when a stipulated time restriction ends, or purpose restrictions is accomplished—the net assets are reclassified as net assets without donor restrictions and reported in the consolidated statement of activities as net assets released from restrictions.

See Note 12 for more information on the composition of net assets with donor restrictions and the releases from restrictions, respectively.

#### Cash and Cash Equivalents

The Organization considers all highly liquid investments with a maturity of three months or less when purchased to be cash equivalents. The Organization's cash and cash equivalents, at times, may exceed government-insured limits. The Organization has not experienced any losses in such accounts and believes it is not exposed to any significant credit risk.

#### Accounts Receivable and Advances

Accounts receivable and employee advances are stated at the amount management expects to collect from outstanding balances. Management provides for probable uncollectible amounts through bad debt expense and an adjustment to a valuation allowance based on its assessment of the current status of individual receivables. Balances still outstanding after management has used reasonable collection efforts are written off through a charge to the valuation allowance and a credit to the applicable receivable account. There was no valuation allowance recorded as of June 30, 2020.

#### Inventory

Inventory is valued at the lower of cost or market with cost determined on a weighted-average basis. Inventories consist of seeds and fertilizer for use in the Organization's programs or kept for sale.

#### Fixed Assets

Fixed assets are recorded at cost when purchased, while donated fixed assets are recorded at their estimated fair value on the date of donation. Expenditures for repairs and maintenance are charged to expense as incurred, whereas renewals and betterments that extend the lives of fixed assets are capitalized. Depreciation and amortization is computed on the straight-line method over various useful lives.

	Years
Furniture and equipment	7-10
Computer hardware	3-5
Laptops and desktops	2-3
Vehicles	3-5

## Notes to Consolidated Financial Statements

#### Impairment of Fixed Assets

The Organization reviews fixed assets for impairment whenever events or changes in business circumstances indicate that the carrying amount of an asset may not be fully recoverable. An impairment loss would be recognized when the future cash flows from the use of the asset are less than the carrying amount of that asset. As of June 30, 2020, there have been no such losses.

#### **Revenue Recognition**

Contributions are recognized when cash, securities or other assets, an unconditional promise to give, or notification of a beneficial interest is received.

Contributions received, including unconditional promises to give, if any, are reported at their net realizable values. Gifts of cash and other assets are reported as support with donor restrictions if they are received with donor stipulations that limit their use or if they are intended to support activities in future periods. Contributions with donor-imposed restrictions that are met in the same accounting period are recorded as income without donor restrictions.

Contributions of donated non-cash assets are recorded at their fair values in the period received. Contributions of services are recognized if the services received (a) create or enhance non-financial assets or (b) require specialized skills, are provided by individuals possessing those skills and would typically need to be purchased if not provided by donation.

Revenue from government and other grants is recognized as revenue without donor restrictions when expenditures have been incurred in compliance with the grantor's restrictions or when applicable performance-based milestones are reached, and as requisitions for payments are submitted. Grants are recognized as support without donor restrictions only to the extent of actual expenses incurred in compliance with grantor-imposed restrictions.

#### Inputs and Layaway Revenue

The Organization provides its program resources and services for a fee and the farmers pay cash deposits on enrollment to the program. The Organization earns these fees as it provides seeds, fertilizer, training and other services to the farmers. Cash received from farmers in advance of the Organization providing goods and services is recorded in the consolidated statement of financial position as accounts payable and accrued expenses.

#### Income Taxes

The Organization is a not-for-profit organization that is exempt from income taxes under Section 501 (c)(3) of the Internal Revenue Code. Accordingly, a provision for income taxes has not been made on the consolidated financial statements. It is also classified as "other than a private foundation." The Organization has no unrelated business income during the year, and, therefore, no provision for federal or state income taxes has been made in the accompanying consolidated financial statements. Additionally, the Organization has filed Internal Revenue Service Form 990 information returns, as required, and all other applicable returns in jurisdictions where so required. The Organization is subject to routine audits by a taxing authority. As of June 30, 2020, the Organization was not subject to any examination by a taxing authority.

Under ASC 740, *Income Taxes*, an organization must recognize the tax benefit associated with tax positions taken for tax return purposes when it is more likely than not that the position will be sustained upon examination by a taxing authority. The implementation of ASC 740 had no impact on the Organization's consolidated financial statements. The Organization does not believe they have taken any material uncertain tax positions and, accordingly, they have not recorded any liability for unrecognized tax benefits. The Organization has filed for and received income tax exemptions in the jurisdictions where they are required to do so.

### Use of Estimates

In preparing the consolidated financial statements in conformity with U.S. GAAP, management is required to make estimates and judgments that affect the reported amounts of assets and liabilities, and the disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Functional Allocation of Expenses

The costs of providing the Organization's program and other activities have been summarized on a functional basis. Accordingly, certain costs have been allocated by management among the programs and supporting services benefited, including rent and utilities, internet and telecommunication, office expenses and depreciation, based on an estimation of time and/or space utilized.

### Foreign Currency Translations

Foreign currencies are translated in accordance with Accounting Standards Codification (ASC) 830, *Foreign Currency Matters*. Under the provisions of ASC 830, the local currencies used in the Organization's foreign operations are considered to be the functional currencies of these operations. Assets and liabilities denominated in each functional currency are translated to U.S. dollars (USD) using the exchange rate in effect at the date of the consolidated statement of financial position. Revenues, expenses, gains and losses are translated using the average-exchange rate for the year. Gains or losses on foreign currency translation are recognized in the accompanying consolidated financial statements. The foreign currency exchange rate utilized within the consolidated statement of financial position at June 30, 2020 was USD 1/.00171 CFA and USD 1/.00043 TSH.

The cumulative translation gain is included in net assets without donor restrictions. Loss of foreign currency translation for the year ended June 30, 2020 amounted to \$199,948.

### Recently Adopted Accounting Pronouncements

# Not-for-Profit Entities (Topic 958): Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made

In June 2018, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2018-08, *Not-for-Profit Entities (Topic 958): Clarifying the Scope and the Accounting Guidance for Contributions Received and Made*. This update clarifies and improves current guidance by providing criteria for determining whether the resource provider is receiving commensurate value in return for the resources transferred, which, depending on the outcome, determines whether the Organization follows contribution guidance or exchange transactions guidance in the revenue recognition and other applicable standards. The update also provides a more robust framework for

determining whether a contribution is conditional or unconditional, and for distinguishing a donorimposed condition from a donor-imposed restriction. The guidance is effective for the Organization's fiscal year 2020, and the adoption of this update did not have a material impact on the Organization's consolidated financial statements.

#### Recently Issued Accounting Pronouncements Not Yet Adopted

#### Revenue from Contracts with Customers (Topic 606)

In May 2014, the FASB issued ASU 2014-09, *Revenue from Contracts with Customers (Topic 606)*, which is a comprehensive new revenue recognition standard that will supersede existing revenue recognition guidance. The core principle of the guidance is that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The FASB issued ASU 2020-05, *Revenue from Contracts with Customers (Topic 606)*, which deferred the effective date for the Organization until annual periods beginning after December 15, 2019. Earlier adoption is permitted, subject to certain limitations. The amendments in this update are required to be applied retrospectively to each prior reporting period presented or with the cumulative effect being recognized at the date of initial application. Management is currently evaluation the impact of this ASU on its consolidated financial statements.

#### Leases (Topic 842)

In February 2016, the FASB issued ASU 2016-02, *Leases (Topic 842)*, to increase transparency and comparability among organizations by recognizing lease assets and lease liabilities on the consolidated statement of financial position and disclosing key information about leasing arrangements for lessees and lessors. The new standard applies a right-of-use (ROU) model that requires, for all leases with a lease term of more than 12 months, an asset representing its right to use the underlying asset for the lease term and a liability to make lease payments to be recorded. The ASU is effective for the Organization's fiscal years beginning after December 15, 2021, with early adoption permitted. Management is currently evaluating the impact of this ASU on its consolidated financial statements.

### 4. Liquidity and Availability of Resources

The Organization's financial assets available within one year of the consolidated statement of financial position date for general expenditures are as follows:

June 30,	2020	2019
Cash and cash equivalents Accounts receivable, net	\$ 5,595,911 \$ 2,932,246	6,083,919 835,748
Total Financial Assets Available	8,528,157	6,919,667
Less: Amounts unavailable for general expenditures within one year due to: Restricted by donors with purpose or time	486,516	2,684,474
Total Financial Assets Available to Management for General Expenditures Within One Year	\$ 8,041,641 \$	4,235,193

# Notes to Consolidated Financial Statements

#### Liquidity Management

The Organization has \$8,041,641 of financial assets available within one year of the consolidated statement of financial position date to meet cash needs for general expenditure, consisting of cash of \$5,595,911, and accounts receivable of \$2,932,246. The accounts receivable is subject to implied time restrictions but is expected to be collected within one year. The Organization has a policy to structure its financial assets to be available as its general expenditures, liabilities and other obligations come due.

## 5. Accounts Receivable, Net

Accounts receivable, net, consists of the amounts in the following countries:

June 30, 2020	
Grant receivable	\$ 2,923,872
Other receivable	8,374
	\$ 2,932,246

# 6. Fixed Assets, Net

Fixed assets, net, consists of the following:

June 30, 2020

	Mali	Senegal	Tanzania	Total
Furniture and equipment Computer hardware	\$ 101,172 84,952	\$ 166,752 132,192	\$ 26,946 16,108	\$ 294,870 233,252
Vehicles Less: accumulated depreciation	75,924 (154,250)	42,494 (223,149)	- (8,572)	118,418 (385,971)
	\$ 107,798	\$ 118,289	\$ 34,482	\$ 260,569

Depreciation and amortization expense for the year ended June 30, 2020 was \$148,821.

# 7. Notes Payable

Notes payable consists of the following:

June 30, 2020	
\$500,000 note payable to Jasmine Charitable Trust and \$700,000 note payable to Isenberg Family Charitable Foundation dated February 1, 2020, due in one payment on September 30, 2020, inclusive of interest at 5.0%.	\$ 1,200,000
\$500,000 note payable to Netri Fundación Privada dated May 1, 2020, due in one payment on January 17, 2020, inclusive of interest at 4.5%.	500,000
\$1,500,000 note payable to Rippleworks, Inc dated February 1, 2020, due in one payment on September 30, 2020, inclusive of interest at 5.0%.	1,500,000
<ul> <li>\$150,000 note payable to Whole Planet Foundation dated February 1, 2020, due in one payment on September 30, 2020 inclusive of interest at 5.0%.</li> <li>\$209,000 loan payable to Citibank dated April 17, 2020, due on April 17, 2022,</li> </ul>	150,000
inclusive of interest at 1.0%.	209,000
Total Notes and Loan Payable	3,559,000
Less: current maturities	(209,000)
	\$ 3,350,000

## 8. Small Business Administration (SBA) - Paycheck Protection Program (PPP) Loan

On April 17, 2020, the Organization applied for and received approval for a loan under the PPP administered by the United States SBA. As mentioned in Note 13, the PPP was legislated as part of the Coronavirus Aid, Relief and Economic Security Act (the CARES Act), and is a program designed to provide a direct incentive for small businesses to keep their workers on the payroll. The loans may be partially or fully forgiven if the Organization meets the PPP criteria for forgiveness of the loans. As of June 30, 2020, the Organization had a balance of \$209,000. Management believes the PPP loans will be fully forgiven.

# 9. Lease Commitments

The Organization leases offices, apartments and warehouse space, and housing for its workforce in Africa under multiple operating leases expiring on various dates through June 2024.

Minimum future rental payments are as follows:

Year ending June 30,	
2021	\$ 143,291
2022	152,493
2023	165,049
2024	165,049
	\$ 625,882

Total rent expense under all leases for the year ended June 30, 2020 was \$246,168.

# 10. Concentration of Foreign Operations Risk

Contributions are raised globally, with a majority within the U.S. The nature of the Organization's program activities is to supply agricultural inputs, training and credit in foreign countries. While foreign operations risk is somewhat diversified across countries, and is actively managed by the Organization, it remains reasonably possible that operations outside the U.S. could be disrupted due to political, economic or natural events, impacting the normal functioning of these programs.

# 11. Concentration of Funding Sources

The Organization receives a major portion of its revenue from private foundation grants. The level of services available in the future could be substantially impacted if the Organization were to receive less funding. During the year ended June 30, 2020, the Organization received approximately 50% of its grants, service contracts and federal support revenue from three grantors.

# 12. Net Assets with Donor Restrictions

Net assets with donor restrictions are available for the following purposes:

#### June 30, 2020

Time-restricted for general use Mali/Senegal	\$	321,224 165,292
	Ś	486,516

Net assets were released from donor restrictions by incurring expenses satisfying the following purpose restrictions specified by donors during the year:

June 30, 2020

Time-restricted for general use Mali Senegal Tanzania	\$ 306,574 3,808,049 1,275,433 42,753
	\$ 5,432,809

### 13. Risks and Uncertainties

On January 30, 2020, the World Health Organization (WHO) announced a global health emergency because of a new strain of coronavirus originating in Wuhan, China (the COVID-19 outbreak) and the risks to the international community as the virus spreads globally beyond its point of origin. In March 2020, the WHO classified the COVID-19 outbreak as a pandemic, based on the rapid increase in exposure globally.

As a result of the COVID-19 outbreak, the Organization has incurred, and it is expected to incur for the foreseeable future, incremental and other COVID-19 pandemic-related expenses. COVID-19-related expenses consist of additional costs that the Organization is incurring to protect its employees, contractors and customers, and to support social-distancing requirements resulting from the COVID-19 pandemic. These costs include, but are not limited to, new or added benefits provided

to employees, the purchase of additional personal protection equipment and disinfecting supplies, additional facility cleaning services, initiated programs and communications to customers on utility response, and increased technology expenses to support remote working, where possible.

The full impact of the COVID-19 outbreak continues to evolve as of the date of this report. As such, it is uncertain as to the full impact that the pandemic will have on the Organization's financial condition, liquidity and future results of operations. Management is actively monitoring the global situation on its financial condition, liquidity, operations, suppliers, industry and workforce.

On March 27, 2020, the CARES Act was enacted. The CARES Act, among other things, includes provisions relating to refundable payroll tax credits, deferment of employer-side social security payments, and increased limitations on qualified charitable contributions.

The CARES Act also appropriated funds for the United States SBA and PPP loans that are forgivable in certain situations to promote continued employment, as well as Economic Injury Disaster Loans to provide liquidity to small businesses harmed by the COVID-19 outbreak. See Note 8 for additional information about the Organization's PPP loans.

Management continues to examine the impact that the COVID-19 outbreak and CARES Act may have on its business. Management is currently unable to determine any additional impact on its financial condition, results of operation or liquidity. Although the Organization cannot estimate the length or gravity of the impact of the COVID-19 outbreak at this time, if the pandemic continues, it may have a material adverse effect on the Organization's results of operations, financial position and liquidity in fiscal year 2021.

On December 27, 2020, the President signed the Consolidated Appropriations Act, 2021 (the Act), which includes \$900 billion in stimulus relief as a result of the COVID-19 pandemic. The Organization is currently evaluating the impact of the Act.

### 14. Subsequent Events

The Organization's management has performed subsequent events procedures through April 9, 2021, which is the date the consolidated financial statements were available to be issued, and there were no other subsequent events requiring adjustment to the consolidated financial statements or disclosures as stated herein.